



1. Please enter your contact information (used only to award prizes). Response Response **Percent** Count Name: 100.0% 933 Company: 100.0% 933 State: 100.0% 933 **Email Address:** 100.0% 933 **Phone Number:** 100.0% 933 answered question 933 skipped question 0

2. What is your company annual volume?

	Response Percent	Response Count
Under \$2 million	10.1%	92
\$2 million - \$19.99 million	27.7%	253
\$20 million - \$49.99 million	16.9%	155
\$50 million - \$99.99 million	10.3%	94
\$100 million - \$449.99 million	18.4%	168
Over \$450 million	13.3%	122
Other	3.4%	31
	Comments	37
	answered question	915
	skipped question	18

3. In what region of the United States does your company primarily perform its work?

	Response Percent	Response Count
Northeast	7.0%	65
Southeast	18.8%	175
Midwest	23.8%	222
Mid-Atlantic	5.0%	47
Mountain	4.7%	44
Northwest	9.0%	84
Southwest	18.8%	175
Other	13.0%	121
	Comments	143

answered question	933
skipped question	0

4. In how many cities does your firm have offices?

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	Response Percent	Response Count
1	46.0%	425
2-3	22.2%	205
4-5	10.5%	97
6 or more	21.2%	196
	Comments	20
	answered question	923

skipped question

5. What is your company's primary type of work? Response Response Percent Count **Commercial Building** 34.6% 323 Heavy 7.3% 68 Industrial 3.5% 33 Highway 11.6% 108 Federal 2.3% 21 Railroad 2 0.2% Municipal/Utilities 3.8% 35 1 International 0.1% 1 **Specialty Contractor** 18.2% 170 Other 18.4% 172 Comments 169

answered question

skipped question

933

6. What is your role in the company? Response Response Percent Count Owner/Executive 37.7% 352 Project Manager 14.0% 131 Contract Administrator 2.6% 24 Estimator 6.2% 58 BIM Manager 1.9% 18 **Human Resources** 6.6% 62 Training 1.6% 15 Other 29.3% 273 Comments 214 answered question 933

0

skipped question

7. How does your company currently offer continuing education? (Check all that apply)

	Response Percent	Response Count
AGC Chapter Programs	57.1%	533
Community College	13.8%	129
Consultants	28.6%	267
In-house Programs	63.9%	596
National AGC Programs	17.6%	164
Online	47.2%	440
Seminars	58.2%	543
Webinars	58.6%	547
None	5.4%	50
Other	9.3%	87
	Comments	55
	answered question	933
	skipped question	0

8. Approximately how much does your company invest annually per person for continuing education?

	Response Percent	Response Count
Less than \$500	35.1%	321
\$500 - \$999	26.6%	243
\$1,000 - \$5,000	26.3%	241
More than \$5,000	6.2%	57
Other	5.8%	53
	Comments	57

answered question	915
skipped question	18

9. What type of social media do you use?

	Response Percent	Response Count
Facebook	45.1%	416
Twitter	16.8%	155
LinkedIn	61.4%	566
None	27.2%	251
Other	4.0%	37

922	answered question
11	skipped question

Comments

10. In what areas do you need continuing education? (check all that apply)

	Response Percent	Response Count
Building Information Modeling (BIM)	31.6%	295
Claims Management	21.7%	202
Communication Skills	31.9%	298
Contractor Quality Management (CQM)	21.2%	198
Engineering	12.2%	114
Environmental Issues	19.7%	184
Estimating	26.3%	245
Executive Management	26.6%	248
Federal Compliance	22.0%	205
Financial Management	18.3%	171
HR & Labor Issues	31.0%	289
IT Solutions	16.6%	155
Leadership	34.3%	320
Lean Construction	21.4%	200
Green Construction/LEED©	29.5%	275
Legal Issues & Contracts	29.6%	276
Marketing	22.0%	205
Ownership Transfer	6.9%	64
Project Management	39.3%	367
Risk Management	33.2%	310
Safety	50.4%	470
Strategic Planning	22.7%	212

Supervisory Training	32.7%	305
Other	4.8%	45
	Comments	31
	answered question	933
	skipped question	0

11. What is your preferred delivery method for continuing education? Response Response Percent Count Convention 201 21.8% DVD 11.6% 107 Online (self-paced) 45.6% 420 In-seat 45.6% 420 Textbook (self-study) 9.1% 84 Webinar 40.1% 370 Virtual Classroom (synchronous) 12.9% 119 Other 2.7% 25 Comments 23 answered question 922

12. Ideally, how long should an in-seat continuing education course be? Response Response Percent Count Half-day (4 hours) 42.3% 393 1 day 30.2% 280 1 - 2 days 21.9% 203 3 - 5 days 3.4% 32 Longer than 5 days 0.0% 0 Other 2.2% 20

42	Comments	
928	answered question	
5	skipped question	

13. What month are you most likely to attend an in-seat program?

	Response Percent	Response Count
January	40.5%	378
February	45.2%	422
March	24.8%	231
April	13.5%	126
May	9.0%	84
June	10.2%	95
July	8.5%	79
August	8.5%	79
September	11.9%	111
October	22.8%	213
November	22.9%	214
December	16.6%	155
	answered question	933
	skipped question	0

14. What is the best way to learn about upcoming programs? Response Response Percent Count AGC of America promotional 68.8% 642 email AGC of America Newsletters 22.1% 206 AGC of America website 13.1% 122 AGC Chapter communication 36.5% 341 Social Media 7.1% 66 Mailed Brochures 17.9% 167 Word of Mouth (specify below, if 3.1% 29 possible) Other 1.8% 17 Comments 24 answered question 933 skipped question 0

15. When considering training, how important are continuing education units (CEUs)?

Response Count	Response Percent	
212	22.9%	Very important
294	31.8%	Somewhat important
242	26.2%	Neutral
36	3.9%	Somewhat unimportant
141	15.2%	Not important at all
17	Comment	
925	answered question	
8	skipped question	

16. What types of continuing education credits are important you? Response Response **Percent** Count AIA - Architect 4.8% 44 **GBCI - LEED** 22.1% 201 IACET CEU - Universal 3.1% 28 CCM - Financial 6.1% 55 HRCI - Human Resources 8.0% 73 CPE - Accounting 10.9% 99 SMPS - Marketing 4.3% 39 PMI - Project Management 19.2% 174 PE - Engineering 17.3% 157 **CPC** - Certified Professional 7.8% 71 Constructor Certified Professional Estimator 7.6% 69 None 30.1% 273 Other 15.3% 139 Comment 93 answered question 908

skipped question

17. How many AGC of America training programs have you attended in the past 4 years?

	Response	Response
	Percent	Count
1	19.1%	177
2-4	31.5%	292
4 or more	11.9%	110
none	37.5%	348
	Other (please specify)	22
	answered question	927
	skipped question	6

18. In the past four years, did you attend any of these AGC programs? (check all that apply)

	Response Percent	Response Count
Advanced Management Program (AMP)	1.6%	9
Project Managers Course (PMC)	7.3%	42
Annual Convention Education Session	18.9%	109
Webinar	42.7%	246
Online Institute Course	3.3%	19
Project Manager Development Program (PMDP)	2.4%	14
Building to LEED© for New Construction	10.9%	63
Lean Construction Education Program	4.9%	28
Estimating Academy	1.6%	9
Safety Management Training Course (SMTC)	14.2%	82
Advanced Safety Management Training Course (ASMTC)	2.3%	13
HR Professionals Conference	4.7%	27
Training, Education & Development Conference	6.8%	39
Federal Construction Conference	5.4%	31
Building Information Modeling (BIM) Education Program	17.2%	99
Ownership Transfer Conference	1.0%	6
Supervisory Training Program (STP)	5.6%	32
Other	21.9%	126

answered question	576
skipped question	357

19. Did continuing education units (CEUs) play a factor in your decision to attend?

		Response Percent	Response Count
Yes		20.8%	118
No		79.2%	450
	answe	ered question	568
	skip	ped question	365

20. What types of training would you like AGC of America to add in the future?

	Response Count
	365
answered question	365
skipped question	568

21. Do you hold a professio	nal credential? (ex. PE, LEED, AIA)	
	Response Percent	Response Count
Yes	37.4%	341
No	61.5%	561
I don't know	1.1%	10
	If yes, please specify.	308
	answered question	912
	skipped question	21
22. What type of credentiali	ng opportunities would you like to see AGC offer in futur	e?
22. What type of credentiali		Response Count 315
22. What type of credentiali	ng opportunities would you like to see AGC offer in futur answered question skipped question	Response Count
	answered question	Response Count 315 315
	answered question skipped question	Response Count 315 315 618 Response
	answered question skipped question	Response Count 315 315 618 Response Count