



AGC
THE CONSTRUCTION
ASSOCIATION

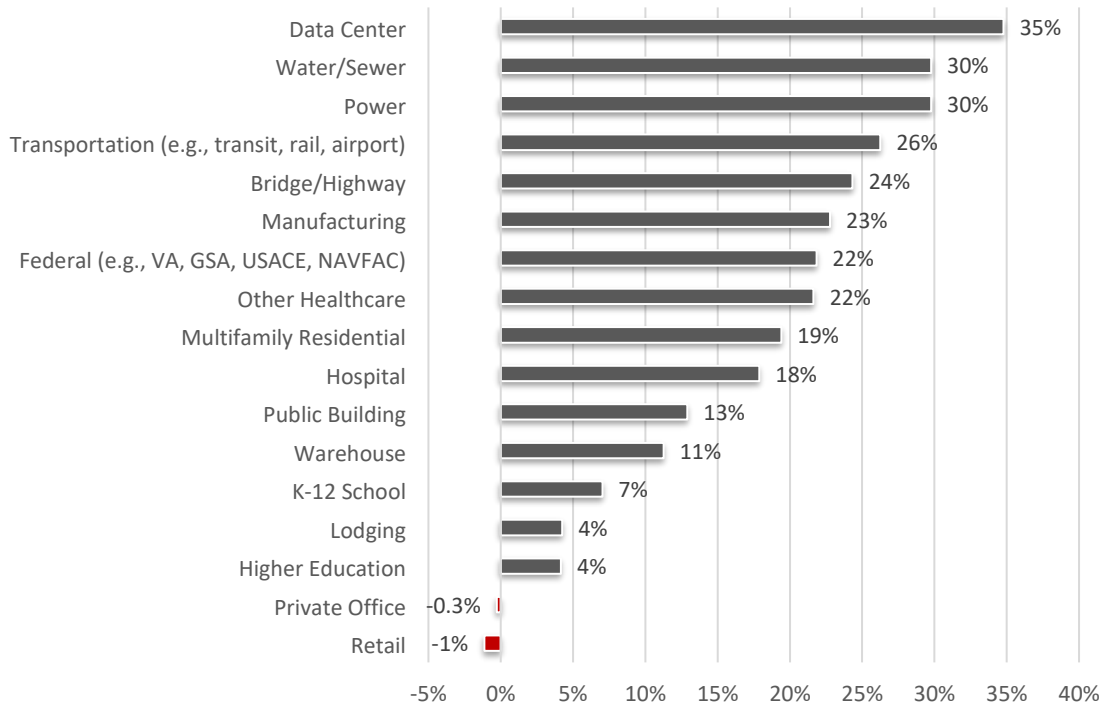
Sage

**2025 Construction Outlook
\$50 Million or Less Survey Results**

Total Responses: 520. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2024, do you expect the available dollar value of projects you compete for in 2025 to be higher/lower/about the same (answer for all market areas in which your business operates)
Responses: 517

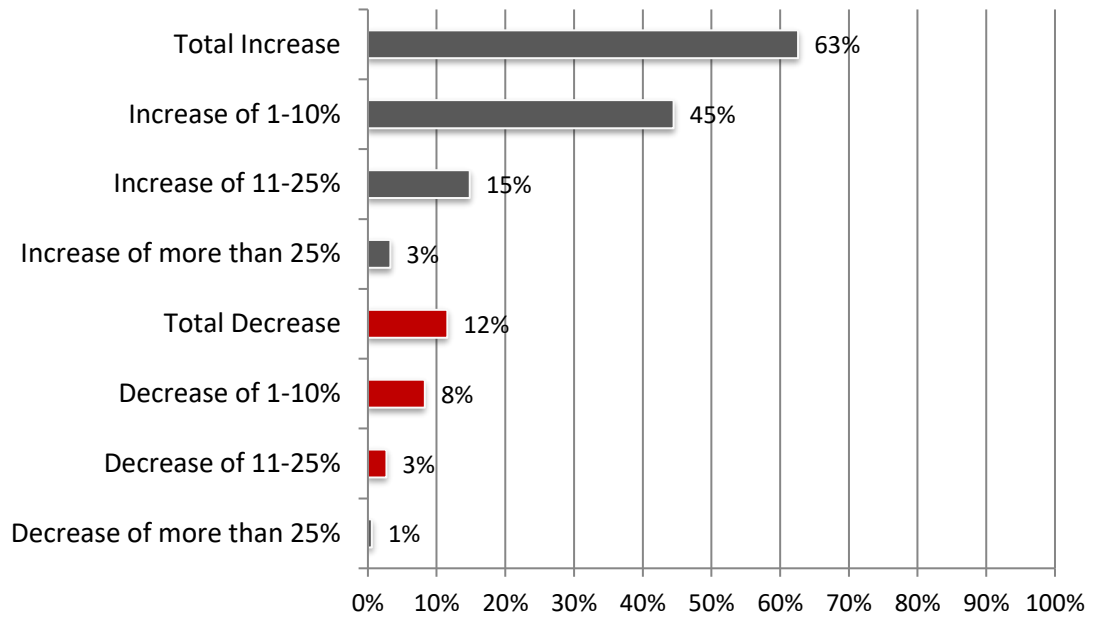
Net % expecting 2025 value of projects to be Higher or Lower than 2024



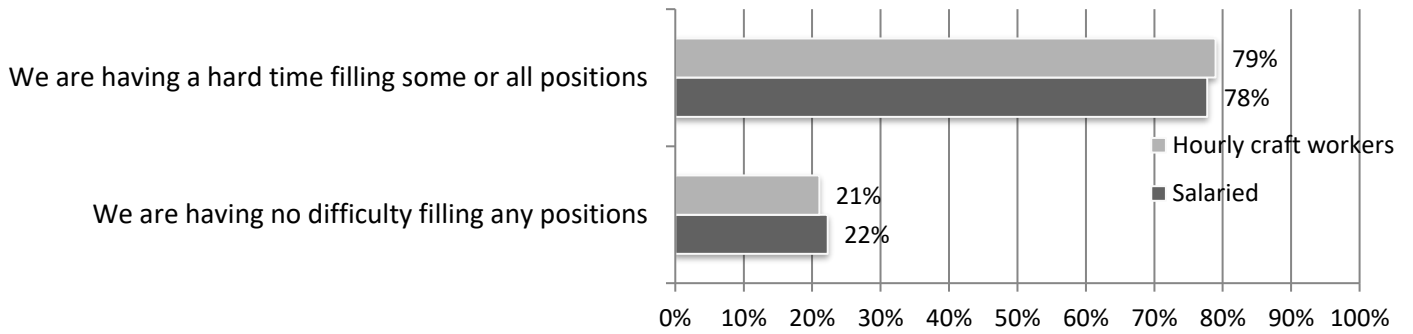
Higher	Lower	Same
47%	13%	40%
44%	14%	42%
43%	13%	45%
43%	17%	39%
40%	15%	45%
41%	18%	41%
38%	16%	46%
37%	15%	48%
41%	21%	38%
33%	15%	52%
32%	19%	49%
34%	22%	44%
32%	25%	43%
29%	25%	46%
28%	23%	49%
29%	29%	42%
28%	29%	43%

*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

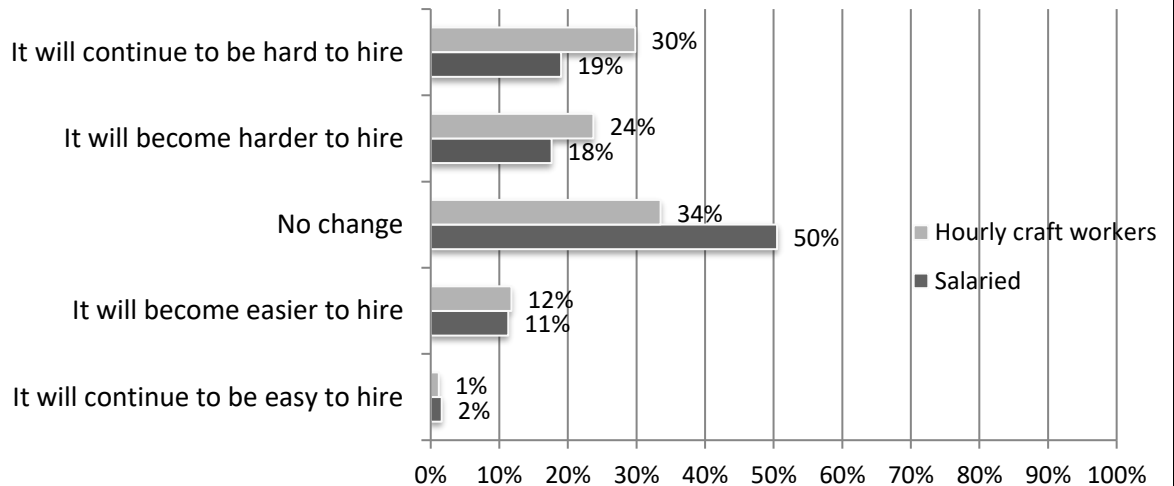
2. What percentage change do you expect in your headcount in 2025? Responses: 519



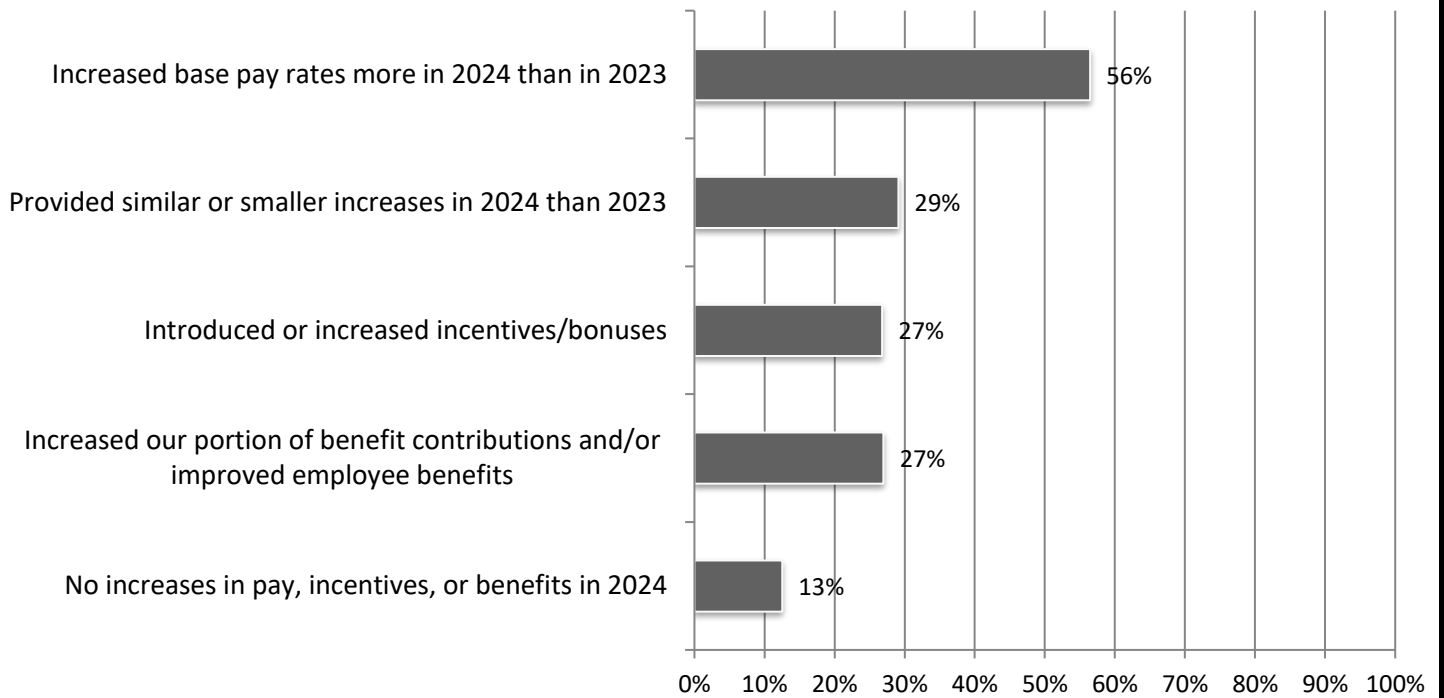
3. Describe your difficulty in filling open positions: Responses: 518



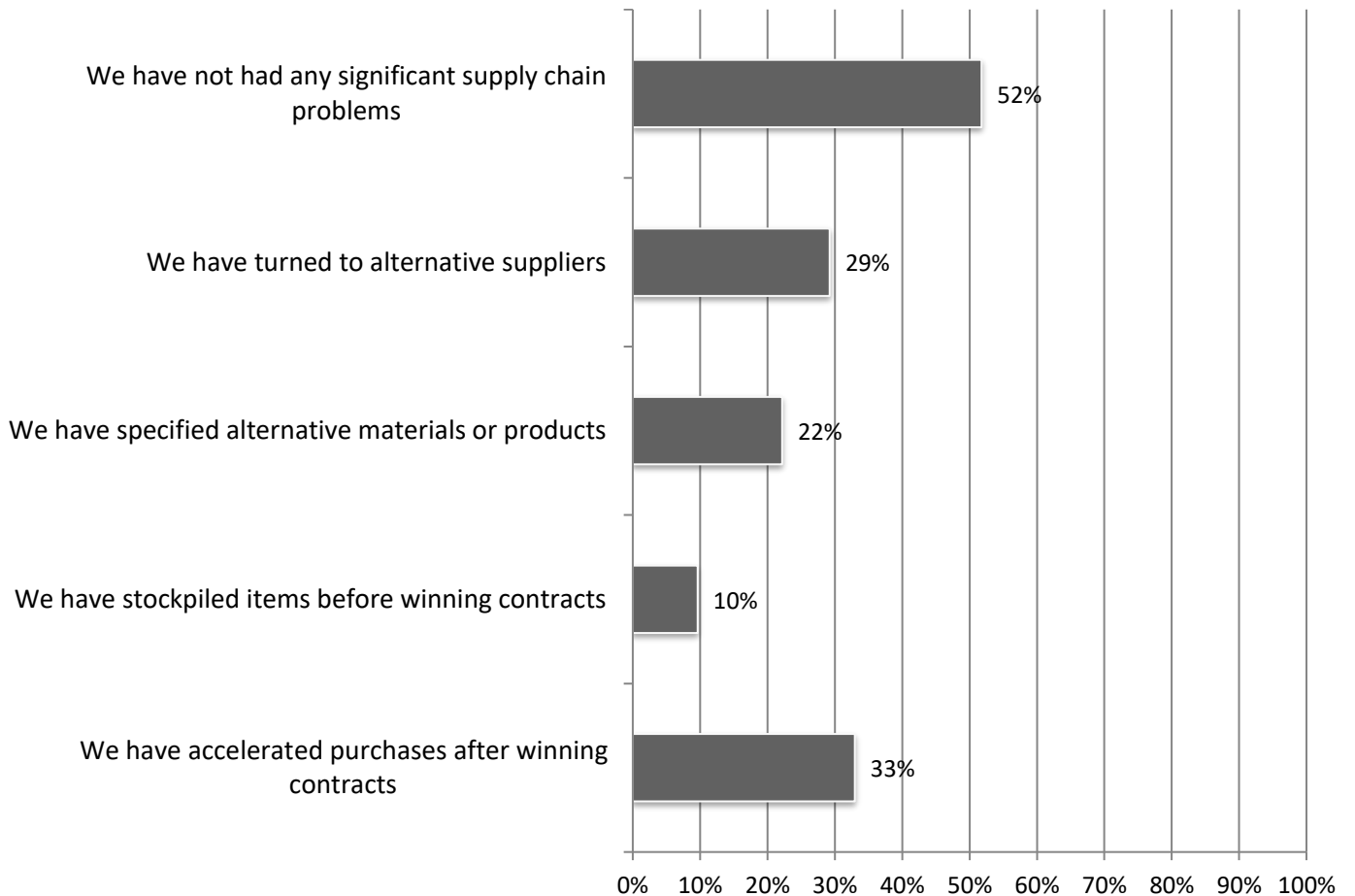
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 519



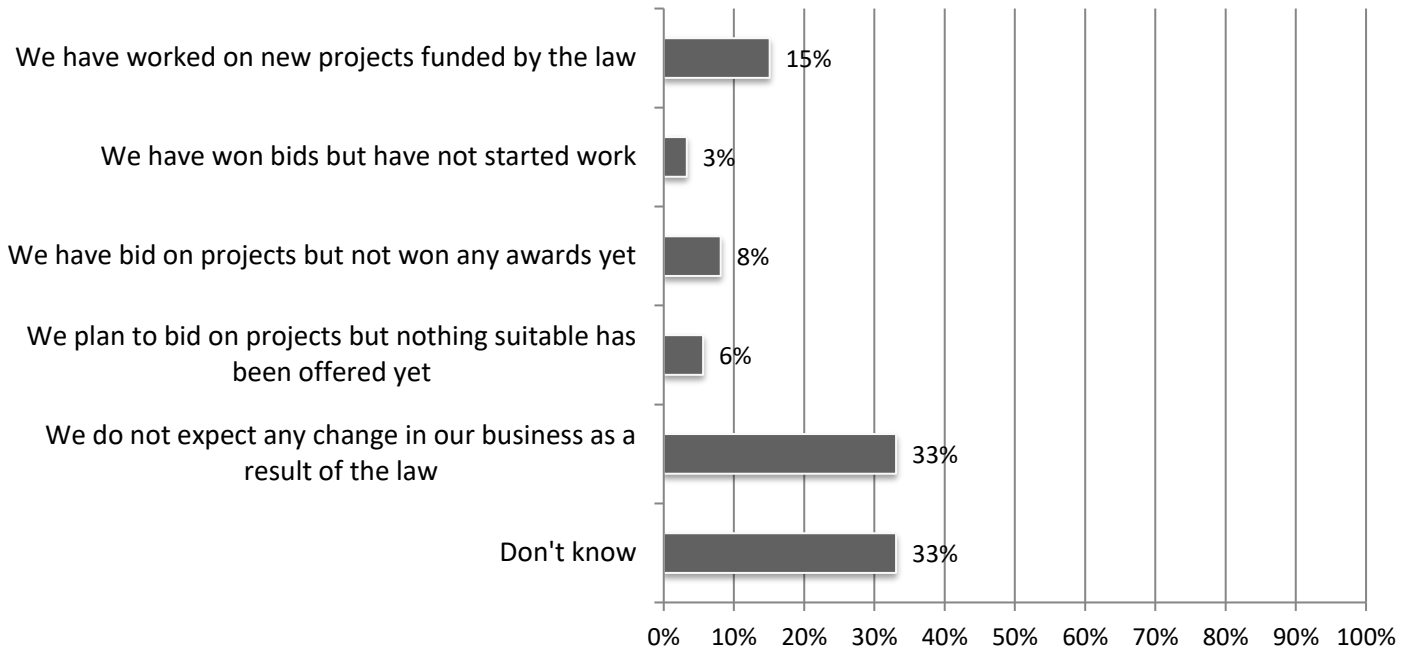
5. What changes did your firm make in pay or benefits in 2024? (mark all that apply) Responses: 519



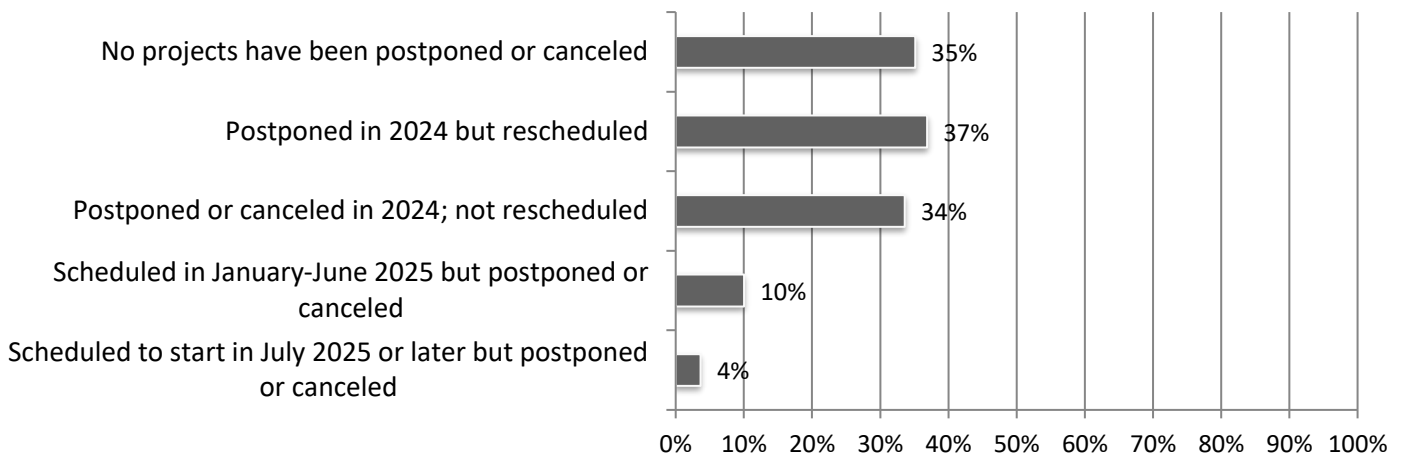
6. How has your firm responded to supply-chain issues in 2024, if any? (mark all that apply) Responses: 510



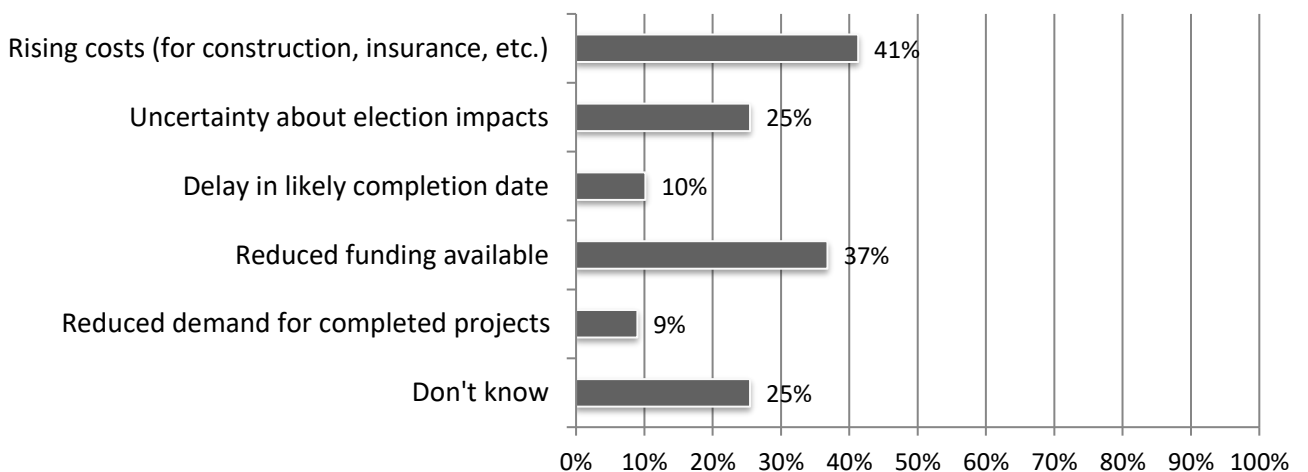
7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 517



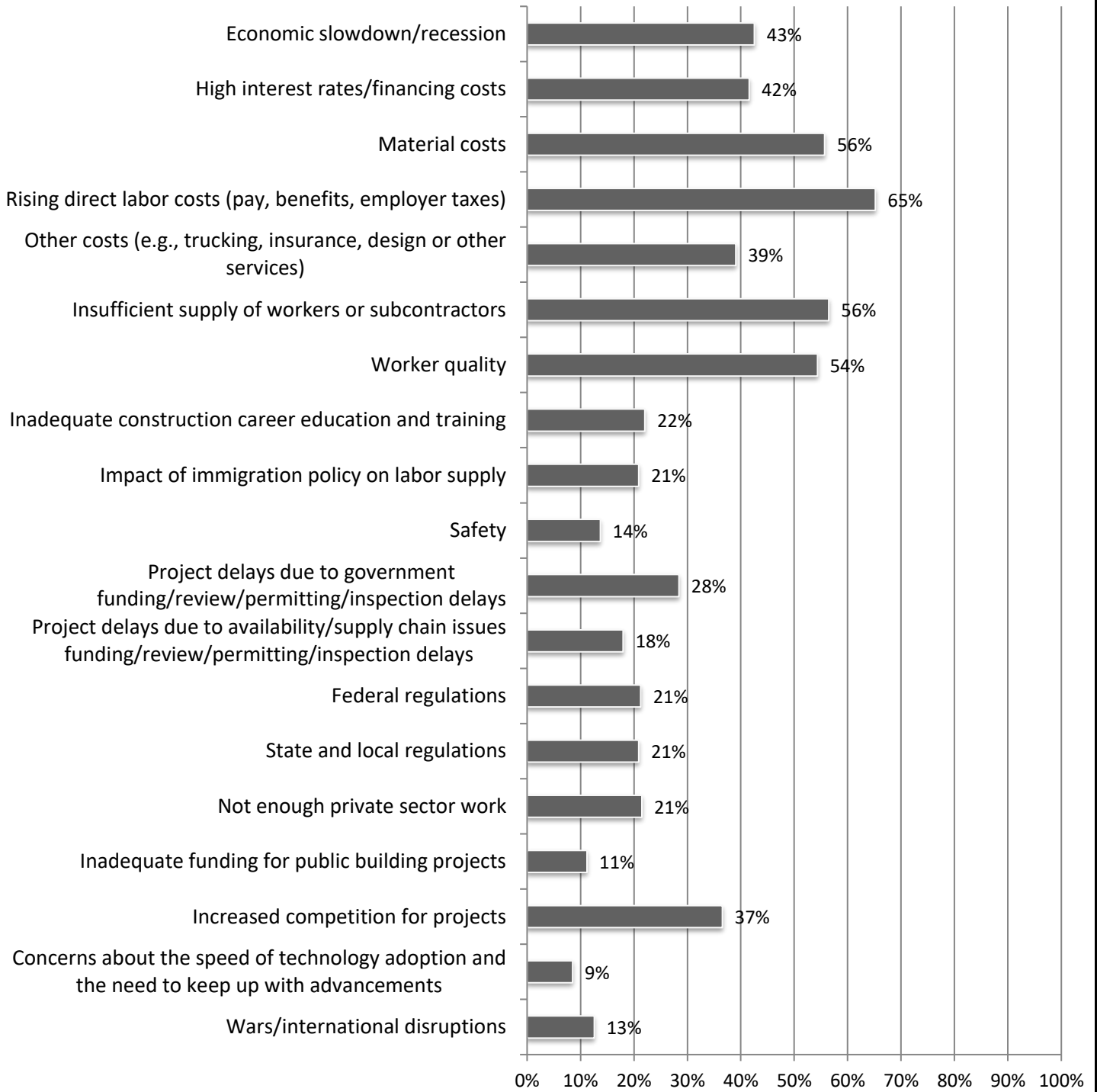
8. Did an owner postpone or cancel any projects that were scheduled to start in 2024 or 2025? (mark all that apply) Responses: 518



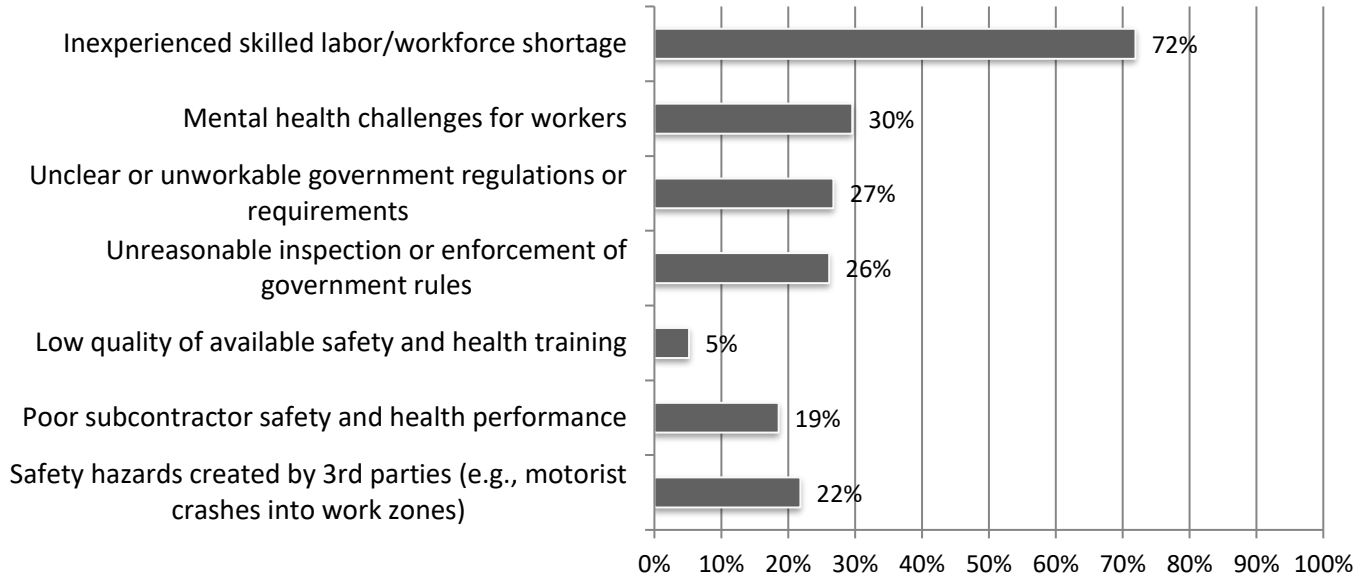
9. If projects were postponed or canceled, what was the main reason? (mark all that apply) Responses: 424



10. What are your biggest concerns for 2025? (mark all that apply) Responses: 517



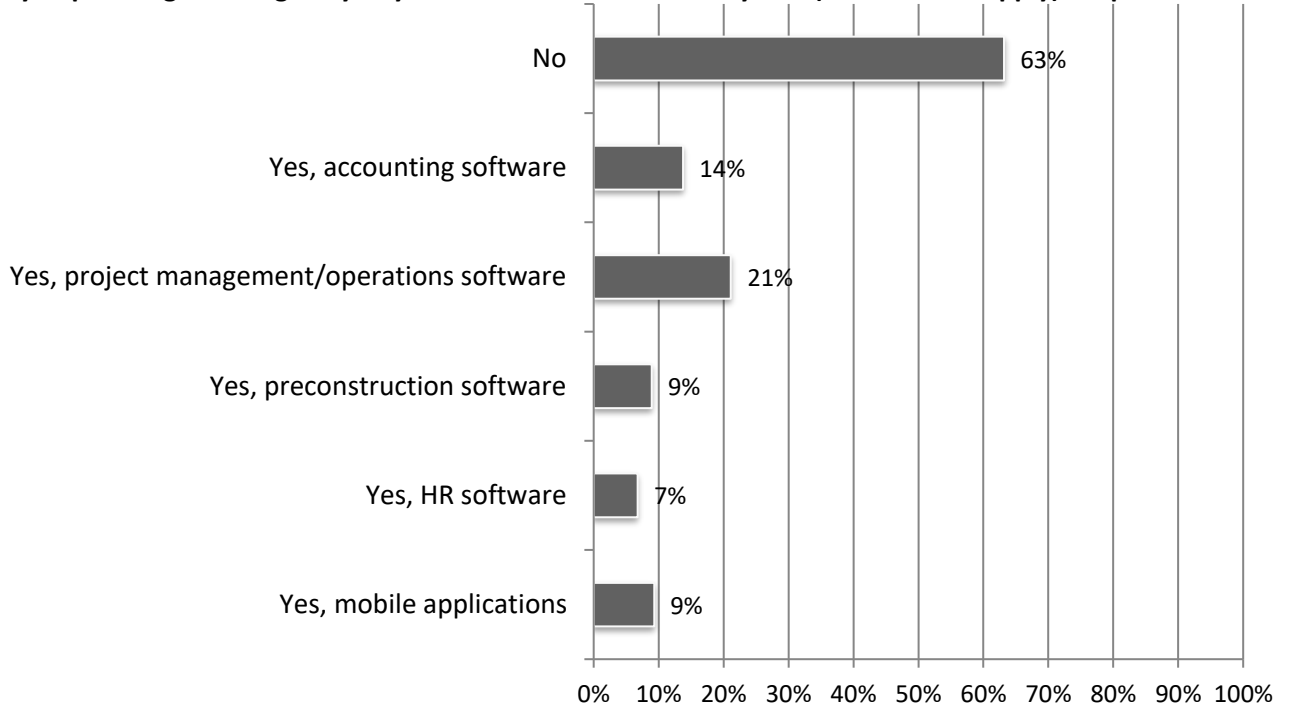
11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 463



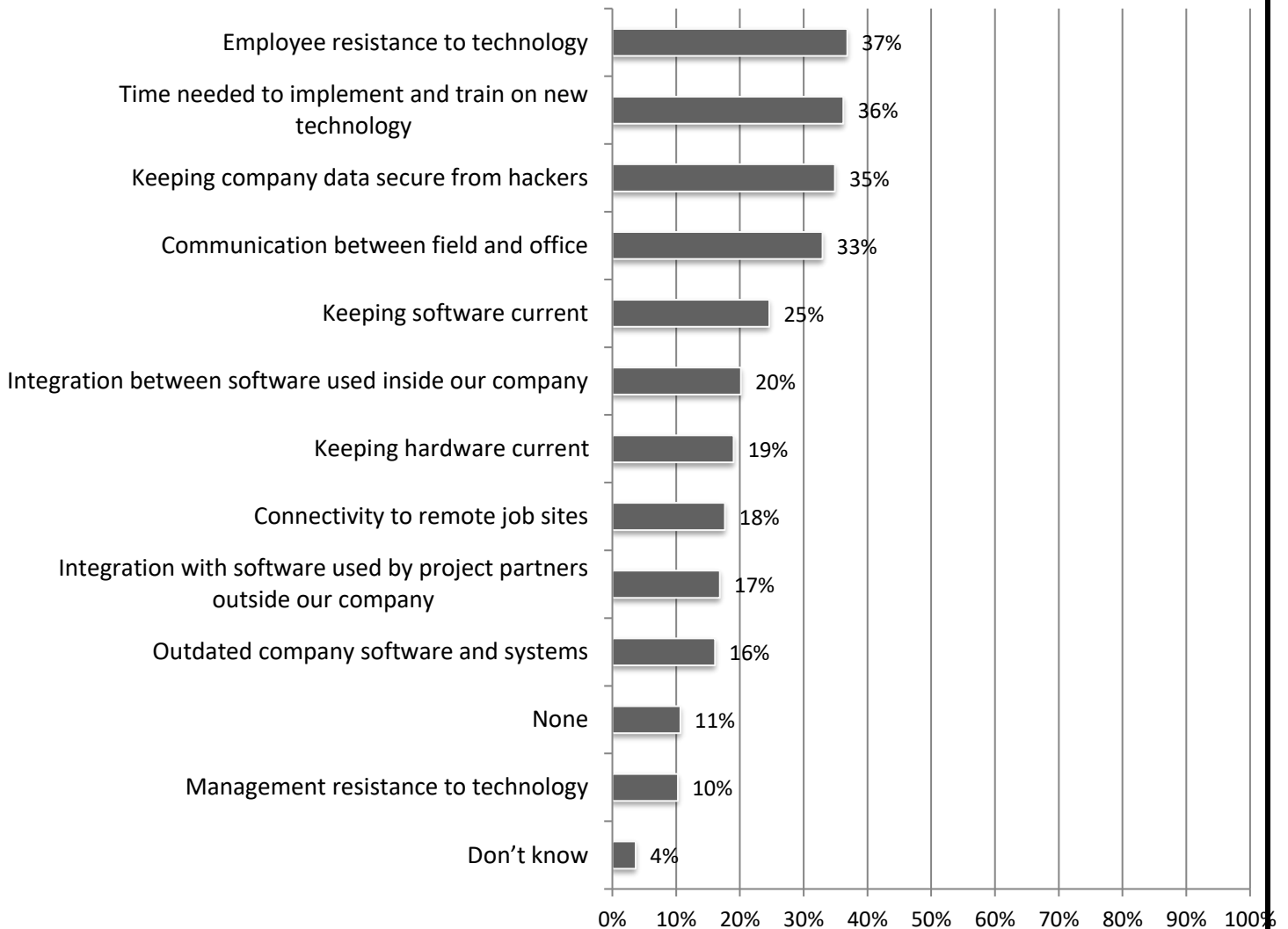
12. Compared to 2024, will your firm's 2025 investment in the following technologies change? (mark all that apply) Responses: 509

	Increase	Decrease	No change
Document management software	38%	2%	60%
Estimating software	35%	2%	63%
Artificial intelligence	33%	1%	66%
Project management software	32%	2%	65%
Accounting software	32%	1%	67%
Fleet tracking/management software	26%	2%	72%
Tool/asset management/tracking	25%	1%	75%
Client relationship management (CRM) software	24%	3%	74%
Scheduling software	23%	2%	76%
Payroll software	20%	2%	78%
Human resources (HR) software	19%	2%	80%
Drones	19%	1%	80%
Project collaboration software	18%	2%	80%
Subcontractor bid management/ITB software	16%	1%	83%
Building Information Modeling (BIM)	16%	1%	84%
Autonomous equipment or vehicles	15%	2%	84%
Offsite production	15%	2%	83%
Service management software	12%	1%	87%
Prequalification software	10%	2%	88%
3-D printing	6%	2%	92%
Robotics	4%	2%	94%

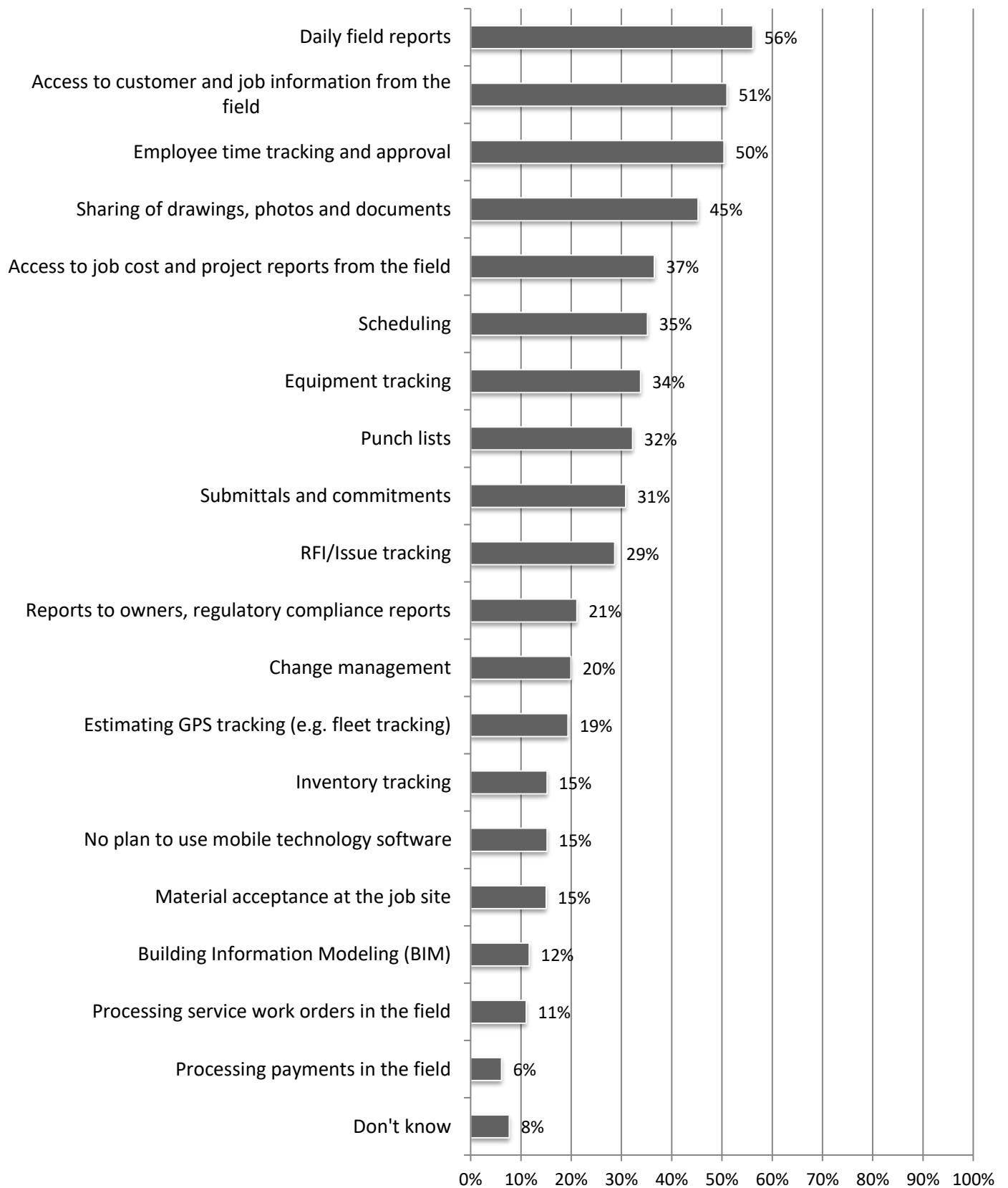
13. Are you planning to change any of your software solutions this year? (mark all that apply) Responses: 516



14. What are your biggest IT challenges (mark all that apply)? Responses: 516

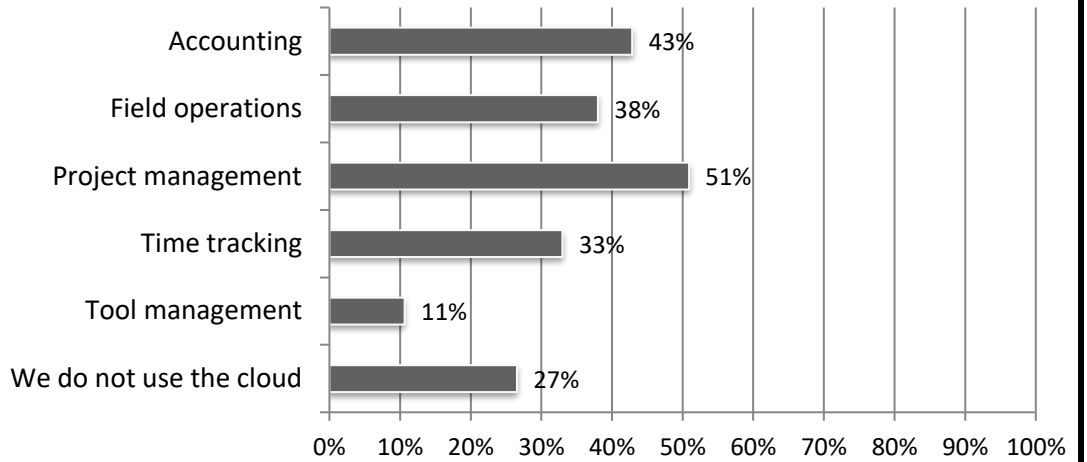


15. How does your company plan to use mobile software technology? (mark all that apply) Responses: 506

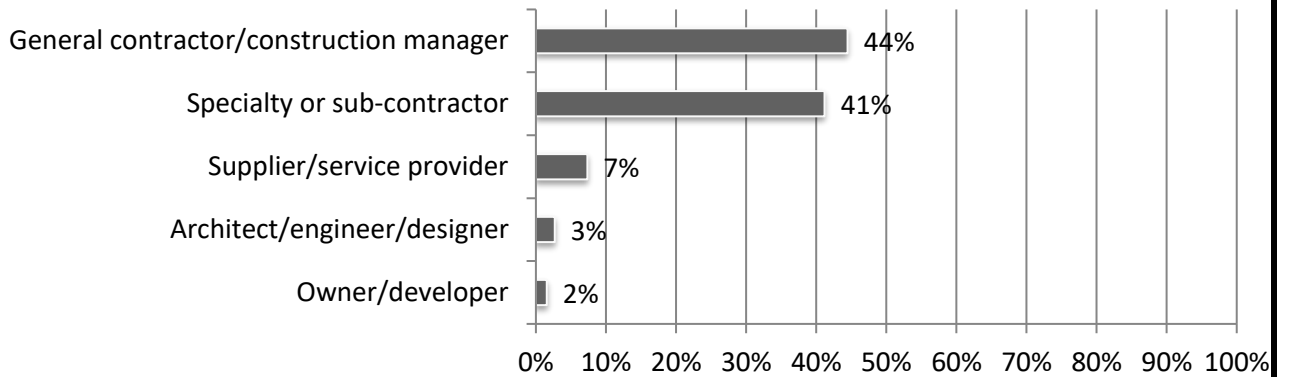


16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 497

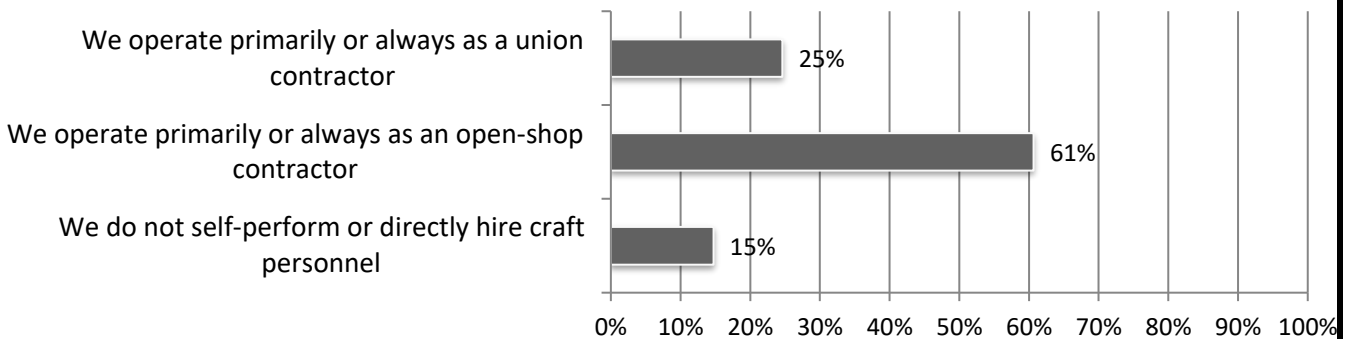


17. What best describes your firm? Responses: 517

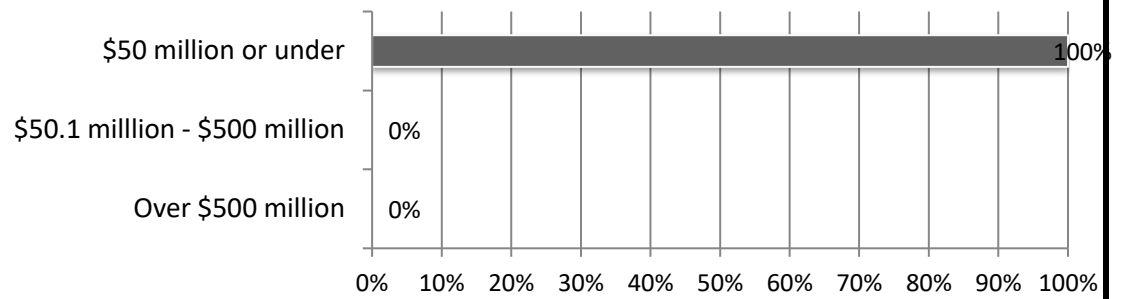


18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 516



19. Estimate the total dollar amount of work your firm performed in 2024. Responses: 520



20. How many total employees does your firm employ at all of its locations? Responses: 520

