

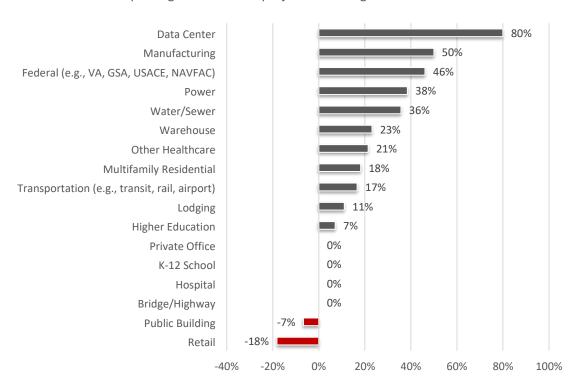


### 2025 Construction Outlook Ohio Survey Results

Total Responses: 22. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

 Compared to 2024, do you expect the available dollar value of projects you compete for in 2025 to be higher/lower/about the same (answer for all market areas in which your business operates)
 Responses: 22

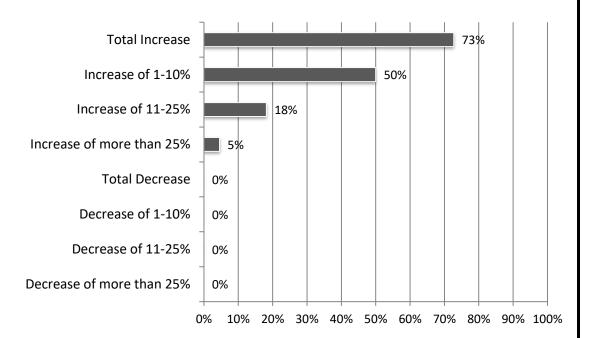
Net % expecting 2025 value of projects to be Higher or Lower than 2024



Higher	Lower	Same	
80%	0%	20%	
50%	0%	50%	
46%	0%	54%	
46%	8%	46%	
36%	0%	64%	
31%	8%	62%	
29%	7%	64%	
36%	18%	45%	
17%	0%	83%	
11%	0%	89%	
21%	14%	64%	
23%	23%	54%	
14%	14%	71%	
13%	13%	73%	
20%	20%	60%	
13%	20%	67%	
9%	27%	64%	

<sup>\*</sup>Net equals difference between number of "Higher" and "Lower" responses as percent of total.

#### 2. What percentage change do you expect in your headcount in 2025? Responses: 22



#### 3. Describe your difficulty in filling open positions: Responses: 22

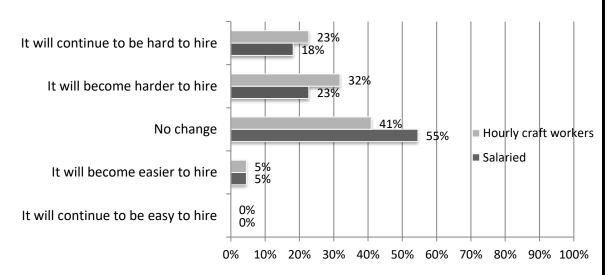
We are having a hard time filling some or all positions

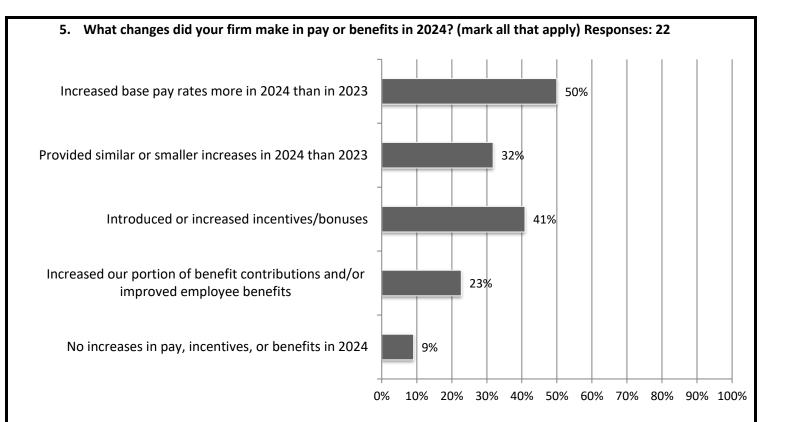
We are having no difficulty filling any positions

We are having no difficulty filling any positions

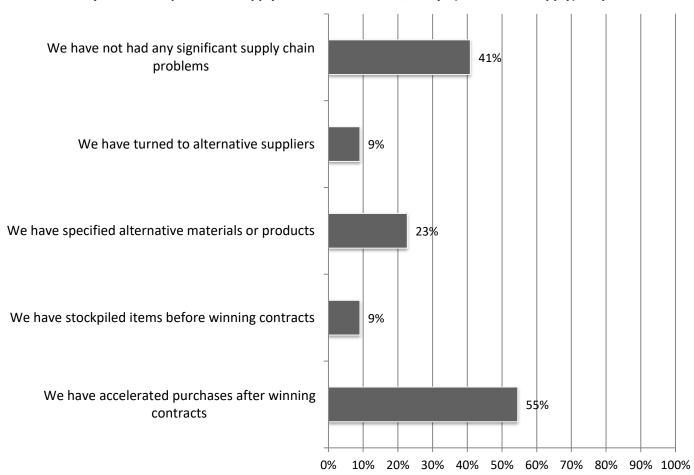
0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

# 4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 22

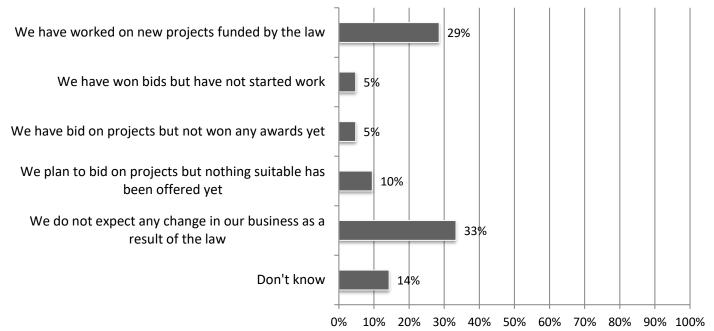




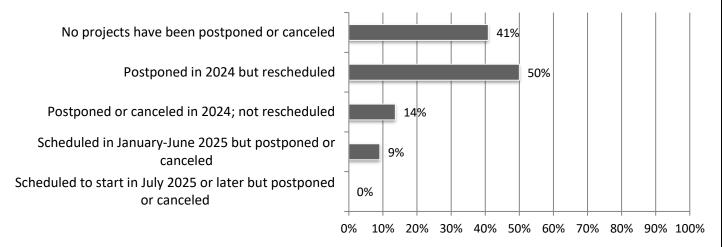




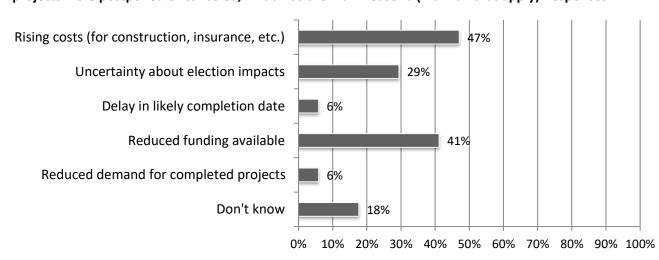
## 7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 21

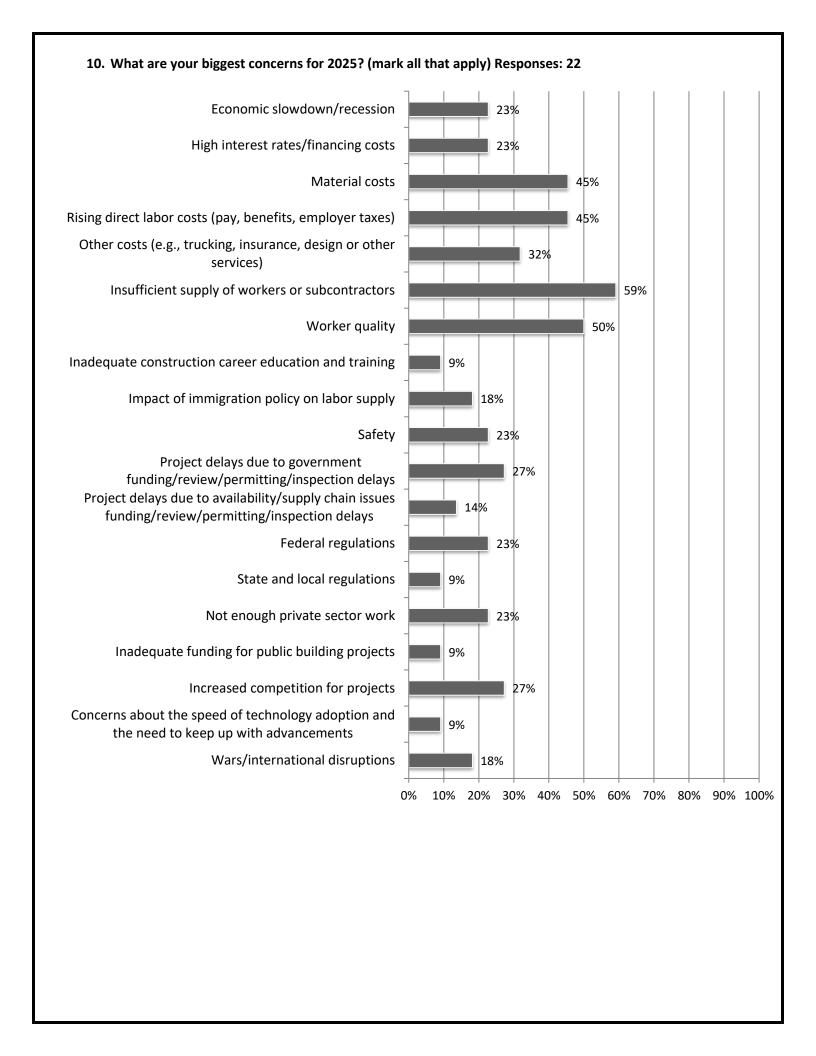


## 8. Did an owner postpone or cancel any projects that were scheduled to start in 2024 or 2025? (mark all that apply) Responses: 22

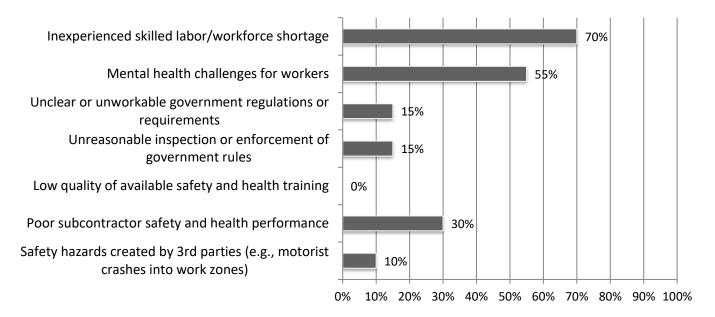


#### 9. If projects were postponed or canceled, what was the main reason? (mark all that apply) Responses: 17



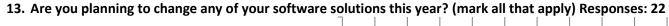


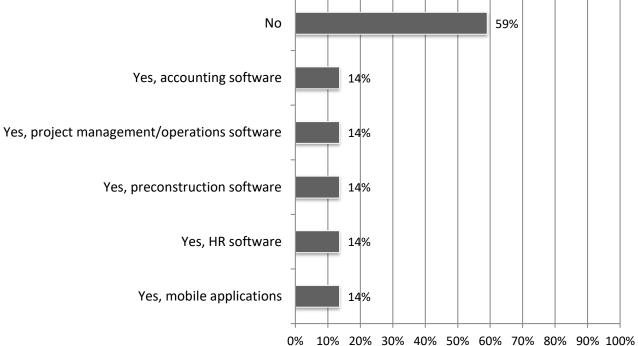
## 11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 20



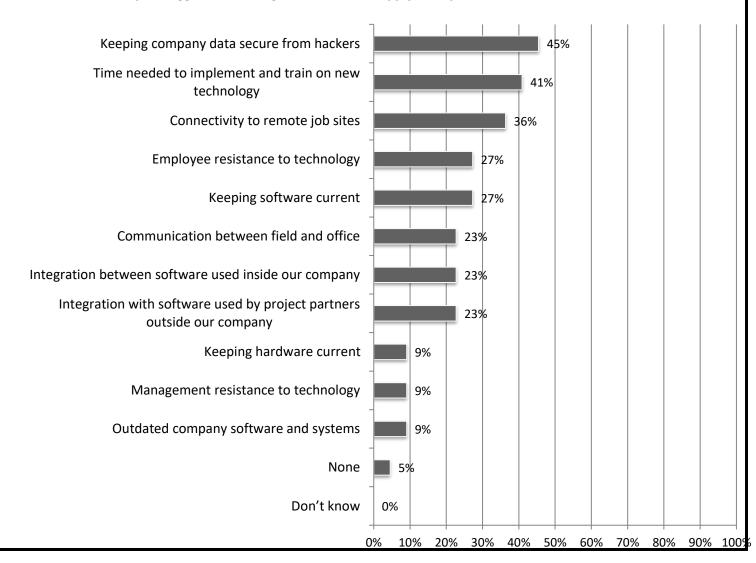
### 12. Compared to 2024, will your firm's 2025 investment in the following technologies change? (mark all that apply) Responses: 21

	Increase	Decrease	No change
Artificial intelligence	62%	0%	38%
Human resources (HR) software	52%	0%	48%
Document management software	45%	0%	55%
Project management software	42%	0%	58%
Building Information Modeling (BIM)	40%	0%	60%
Payroll software	40%	0%	60%
Scheduling software	40%	0%	60%
Tool/asset management/tracking	40%	0%	60%
Client relationship management (CRM) software	35%	0%	65%
Estimating software	30%	0%	70%
Fleet tracking/management software	30%	5%	65%
Subcontractor bid management/ITB software	30%	0%	70%
Accounting software	29%	0%	71%
Prequalification software	28%	0%	72%
Offsite production	26%	5%	68%
Project collaboration software	26%	0%	74%
Drones	25%	0%	75%
Robotics	21%	5%	74%
Service management software	21%	5%	74%
Autonomous equipment or vehicles	20%	0%	80%
3-D printing	17%	0%	83%

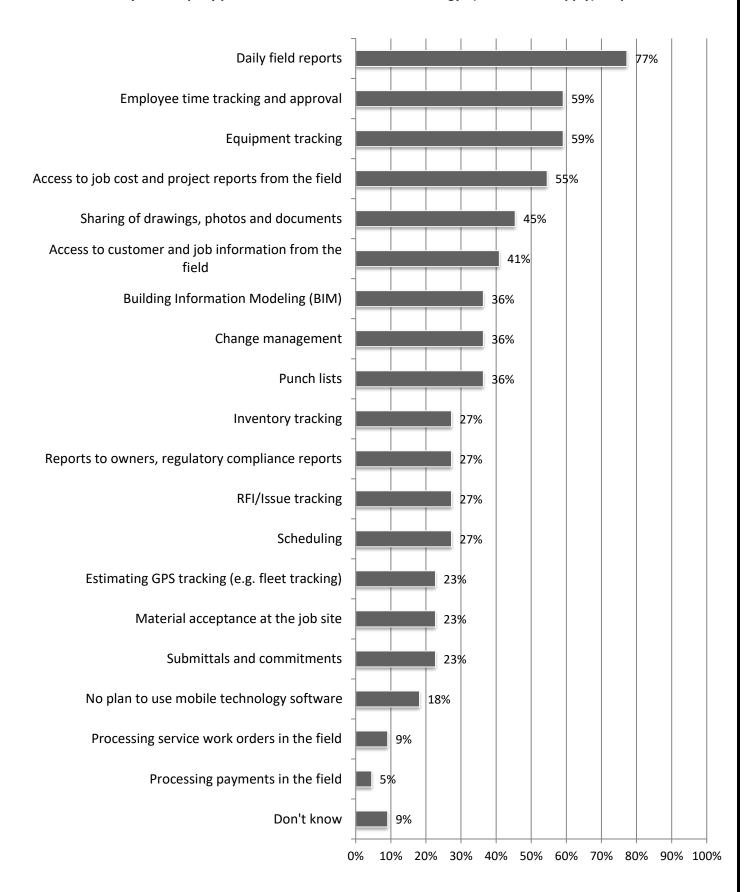




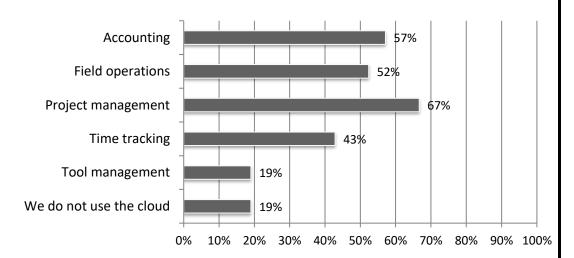
### 14. What are your biggest IT challenges (mark all that apply)? Responses: 22



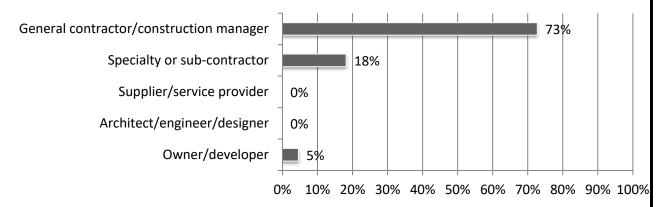
### 15. How does your company plan to use mobile software technology? (mark all that apply) Responses: 22



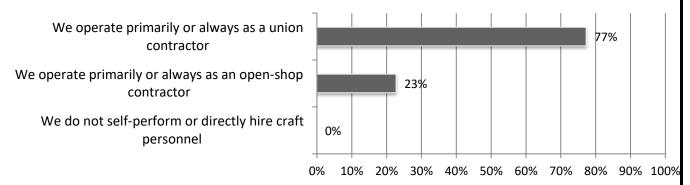
## 16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 21



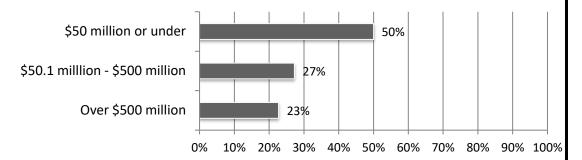
### 17. What best describes your firm? Responses: 22



# 18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 22



### 19. Estimate the total dollar amount of work your firm performed in 2024. Responses: 22



### 20. How many total employees does your firm employ at all of its locations? Responses: 22

